

Looking Back and Moving Forward

What business goals have you reached this year? What changes have you made that have helped increase your success?

What goals did you set but didn't reach this year? What happened? What got in your way? Do you still want to try to reach these goals or are they inapplicable at this point?

What do you want to change about your business in 2012?

What goals do you want to reach in 2012? What can you do to start planning for them now? What actions can you take starting in January to ensure that you reach these goals?

What do you think might get in your way of reaching these goals? How can you deal with these obstacles now?